

City of Harrisburg – RFQ #01-2014

Responses to RFI's

1. **Question:** Section IV – you state that you do not want a listing of guaranteed energy savings projects, but you say to include (page 16) projected savings, guaranteed savings and actual savings?

Response: In Section IV of Attachment C, the City is looking for information on Respondent's experience in streetlight projects regardless of the method of procurement. If Respondent worked on a street light project procured through the Guaranteed Energy Savings Act, 62 Pa. C.S. §3751-3757 or similar procurement approach, the City would like to know the projected savings, guaranteed savings and actual savings for that project. In Section IV, the City is not interested in knowing the project savings, guaranteed savings and actual savings for projects that did not involve streetlights. That information can be provided in response to Section V.

2. **Question:** Section V – Page 16 – you ask for 10 guaranteed energy savings contracts the firm has done in the last 10 years, but on page 19 you also want 2 guaranteed energy savings project done with the Commonwealth of PA. Did you mean “with” or “in” the Commonwealth of PA?

Response: In the Commonwealth.

3. **Question:** It was stated that the City is presently testing various LED lights. Will we be provided your thoughts/preferences on the various lights?

Response: The City is presently testing two Philips LED cobra head lights (located near 3115 Susquehanna Street) and one Philips acorn style (at Penn and Herr Street). The City will express its thoughts/preferences/requirements on the design, calibration, color, light dispersion of the various street lights during the request for proposal phase and/or after the ESCO is selected.

4. **Question:** Respondents are only responding to Attachment C at this time, Section I thru Section VI. Correct?

Response: Correct.

5. **Question:** Technical approach and Open Book margin pricing spreadsheet is not need for this submission. Correct?

Response: Correct. The Technical approach and Open Book margin pricing spreadsheet will be part of the proposal submitted in response to a request for proposals given to ESCO's selected to submit a proposal based upon their experience and qualifications as set forth in response to this RFQ.

6. **Question:** On Page 9 of the Request for Qualifications (RFQ), it states under section A. Professional Engineers that a Professional Engineer licensed within the State of Pennsylvania shall prepare the technical components of the design and auditing phase of the project. What kind of Professional Engineer license is required? Can this be a subcontractor to the prime respondent?

Response: Pennsylvania does not grant specific types of Professional Engineer licenses. Pursuant to 49 PaCode 37.34 a licensed professional engineer may “practice any branch of engineering in which the professional engineer has proven proficiency by reason of education and experience, and in which the professional engineer is willing to accept full legal, financial and professional responsibility.” Respondent may retain separate professionals to carry out the work of their respective disciplines who will be responsible for the compliance of the design documents in accordance with all applicable permits, laws, regulations and ordinances of all commissions, agencies and governments, federal, state, and local, insofar as they are applicable to, and have jurisdiction over the project. A Professional Engineer shall make all required submittals to, and shall obtain all required approvals, from, the applicable agency in a timely manner so as not to cause delays in the project. The Respondent is ultimately responsible for the project design and any errors, omissions or

other acts covered by professional liability insurance and the Respondent shall ensure that the Respondent and the Professional Engineer(s) retained are adequately and appropriately covered by insurance.

7. **Question:** On Page 9 of the RFQ, it states under section D. Coordination that: “Contractor will be required to work with current maintenance personnel, to coordinate construction and provide appropriate training in the operation of all retrofits.” Will the City be utilizing its own crews for installation or will the scope of work include installation for this project?

Response: The City will not be utilizing its own crews for installation. The Contractor will be responsible for installation and the Contractor will be responsible for Maintenance Protection of Traffic during installation.

8. **Question:** On Page 10 of the RFQ, section B. Licenses and Permits states that the Contractor is responsible for securing all necessary licenses and permits for this project. What are the anticipated required licenses and permits for this project? Does the prime Contractor need to possess any particular license?

Response: The Contractor will be contractually obligated to identify and obtain the necessary licenses and permits to complete the work. Notwithstanding the preceding disclaimer, Respondents are reminded that the following licenses are required: professional engineer license (see response to question 6), a City of Harrisburg Electrical License for all installers, a City of Harrisburg Mercantile License. The following permits may be required: Pennsylvania Department of Transportation Highway Occupancy Permit, Pennsylvania Department of Environmental Protection Permit for Hazardous Waste Storage, Treatment and Disposal (for Mercury Vapor Lamps).

9. **Question:** On Page 11 of the RFQ, section K. Type of Contract states: “Any fee for the Technical Energy Audit and preparation of the project proposal shall be incorporated into the project costs in the guaranteed energy savings contract and paid through the guaranteed energy savings contract funding mechanisms.” However, in the event that the completion of the Technical Energy Audit results in the City concluding that the project is infeasible such that it cannot proceed to the guaranteed energy savings contract, will the City pay for any fees/costs associated with the Technical Energy Audit?

Response: The selected ESCO will be tasked with developing a scope of work that results in a guaranteed energy savings by converting existing Halide/Mercury Vapor and High Pressure Sodium Roadway Luminaires to LED. Preliminary evaluations show that the project is feasible. In the unlikely event that a guaranteed energy savings cannot be achieved, the City intends to pay for the fees/cost associated with the Technical Energy Audit performed by the selected ESCO. By way of further answer, the City expects to enter into up to four separate contracts for this project: (1) a Technical Energy Audit contract with the selected ESCO; (2) a GESA contract with the selected ESCO; (3) a contract to finance the project; and (4) potentially a maintenance contract following the installation.

10. **Question:** On Page 12 of the RFQ, section O. MBE/WBE Participation indicates that this project is subject to the City’s Minority Participation in City Contracts Ordinance. Given that the Ordinance referenced includes a variety of categories that require a certain percentage of the contract be committed to a MBE/WBE, can the City please clarify which categories/percentages are relevant for this project? Further, can the City provide a list of certified MBE/WBE firms that can be utilized to meet any relevant requirements?

Response: The minimum target participation goals for bona fide minority and women-owned participation are as follows:

- | | | | |
|-----|---|-----------|----------|
| (1) | Construction (Labor and Materials) | MBE – 15% | WBE – 2% |
| (2) | Professional Services (Design and Energy Audit) | MBE - 15% | WBE – 5% |

The City of Harrisburg’s vendor directory is attached. This is not an all-inclusive list of MBE/WBE firms that may be utilized to meet the participation requirements. The City will accept approved third-party certifications from any of the below entities: Unified Certification Program (UCP), National Minority Supplier Development Council (NMSDC), and Woman’s Business Enterprise National Council (WBENC). The City may accept other approved third-party certifications on a case by case basis. Respondents are encouraged to exceed these minimum target participation goals.

11. **Question:** On Page 13 of the RFQ, the Proposed Project Schedule lists Installation and Commissioning as completed by October 2015. Given that a completion date so far in the future results in delayed energy savings, would the City consider a more aggressive schedule?

Response: Yes. As stated in the RFQ, Respondents to the RFP will be asked to revise and develop this schedule as part of the Proposal.

12. **Question:** On Page 14 of the RFQ, it provides the specifications for the response. Can the City please clarify if it is expecting only a pdf copy of the response or if it requires any hard copies (and if so, how many)? Further, if the City requires only a pdf copy of the response, can it please clarify if that is required to be submitted electronically (via email) or whether a data stick is required to be submitted?

Response: The City only requires one pdf copy of the response. The Respondent is responsible for the delivery of the response. Respondents are encouraged to send the response on a CD or data stick. If Respondent elects to email the response and the response is not timely delivered because of file size limitations or error with the City's email server or for any other reason, the response will be unresponsive.

13. **Question:** On Page 14 of the RFQ, it states under section A. Type of Firm: "Proper registration with the Pennsylvania Department of State is a mandatory requirement." Does this statement refer to the previous sentence: "Structure of team if this is a joint venture" – inferring that the joint venture needs to be properly registered with the State? Or does it mean that all types of firms must be registered with the State prior to submitting a response?

Response: The firm(s) that will be signing the GESA contract must be registered with the State.

14. **Question:** On Page 15, Section III states that the respondent is to add a brief comment for each item (25 words or less preferred) to demonstrate capabilities for each task in the scope of services. What if 25 words or less is too limiting to describe relevant qualifications? Will a respondent be penalized for a longer response to this section?

Response: Respondents are encouraged to stay within the 25 words or less preference. Respondent's Ability to Follow Instructions is worth 10% of the score. Each member of the selection committee is given discretion to determine whether a Respondent which has exceeded the preferred word limitation has failed to follow instructions (resulting in point deduction) or whether exceeding the preferred word limitation is justified (resulting in no point deduction).

15. **Question:** On Page 16 of the RFQ, Section V requests that the respondent identify whether or not they are a NAESCO member, or is prequalified as an ESCO by the Pennsylvania Department of General Services, US Department of Energy, or the Department of Defense. Are any of these qualifications required? Will a respondent be penalized if they do not have any of these specific qualifications?

Response: The specific pre-qualifications listed are not required. Those identified are given as examples. The Selection Committee is tasked with scoring the qualifications and experience of the Respondent. Respondents are encouraged to identify any and all pre-qualifications they feel are applicable and that Respondent would like the Selection Committee to consider.

16. **Question:** Page 19 of the RFQ states the Evaluation Criteria. Under the Experience section, it lists that part of the evaluation will be based on whether or not the respondent has "at least two (2) guaranteed energy savings projects with the Commonwealth of Pennsylvania in the past ten (10) years". Is this a mandatory qualification?

Response: As stated above, the phrase should read "*within* the Commonwealth of Pennsylvania." It is not a mandatory qualification, but the Respondent's lack of experience within the Commonwealth of Pennsylvania will undoubtedly impact Respondent's Experience score.

17. **Question:** Our firm implements municipal LED streetlight conversion projects nationwide (representing tens of thousands of LED fixtures), with scopes of work identical to the City of Harrisburg's RFQ for this project. The bidding process for the vast majority of these projects has required qualifications experience specifically with municipal LED streetlighting conversions and not necessarily with performance contracting or ESCO experience. Further, the vast majority of these projects did not require savings guarantees because the nature of streetlighting projects is that they are

fail safe, in that they are an energy efficiency measure in which their savings are not variable by behavioral, weather, or other factors (factors that are typically involved with most other energy efficiency measures in ESCO projects and usually involve higher risk and necessitate savings guarantees). Although we are willing to provide the savings guarantees required by this project, based on the Experience section on Page 19 of the RFQ, it seems that the City is more heavily emphasizing ESCO experience with guaranteed energy savings projects than relevant experience with LED streetlight conversion projects. Is this assumption correct? Or is the City open to considering a response from a respondent with more relevant streetlighting qualifications (that could likely yield higher cost savings at the proposal stage due to the very fact that streetlighting is its specialty and it can leverage its historic volume purchasing and technical experience to significantly reduce costs)?

Response: Respondent's qualifications and experience in LED streetlight conversion projects similar to the one anticipated to be delivered to the City of Harrisburg is weighted equally with the Respondent's qualifications and experience with guaranteed energy savings projects. Each bullet point under the heading Experience on Page 19 of the RFQ is worth 20%. The City of Harrisburg has elected to complete this project as a guaranteed energy savings project as authorized by the Guaranteed Energy Savings Act, 62 Pa. C.S. §3751-3757. An energy savings guarantee is required.

18. **Question:** What level of confidentiality can respondents expect regarding their RFQ responses?

Response: As stated in 2.1.7, "To the extent allowed by law, responses will be held in confidence by the City of Harrisburg."

19. **Question:** Will all respondents' names and submitted proposals be released to the public?

Response: As stated in 2.1.7, "To the extent allowed by law, responses will be held in confidence by the City of Harrisburg." After the RFP's are scored, a scoring summary will be release to the public showing the name of the selected ESCO, the selected ESCO's total score and the total scores (but not names) of those not selected.

20. **Question:** Does the city have a preference in the structure of respondent entities, i.e. a joint venture or team of companies?

Response: No preference.

21. **Question:** Does the city have a preference if the responding team presented in the RFQ alters between the RFQ, RFP, and award stages of this solicitation?

Response: The City is requesting the identity of the individuals who will be key points of contact and have major responsibility for contract negotiation, engineering and design, construction management and follow-up monitoring. Some turnover in personnel is understandable, but such turnover should be limited and reasons for the turnover explained.

22. **Question:** Please describe what items are desired for the Technical Energy Audit. Does the City desire:

- a. Asset Inventory? Including material description?
- b. Actual energy consumption?
- c. Street-level photometric data?
- d. GIS / GPS data points of assets?

Response: To the extent the answers to these questions are necessary to prepare a response to this RFQ assume yes to all.

23. **Question:** In reference to Page 3, Section 1, Paragraph 4: “ESCO may perform [...] guaranteed energy savings projects as needed throughout the course of the statutory contract term.” What other types of projects does the City desire assistance with from the respondent?

Response: The only project is the exterior lighting LED conversion project. This project might be performed in phases (or separate projects) if necessitated by financing.

24. **Question:** May the respondent include an innovative approach to bring a best-value approach and provide the City the lowest Total Cost of Ownership for the streetlight system?

Response: The Respondent may not vary the method of procurement or deviate from the legal requirements set forth in the Guaranteed Energy Savings Act, 62 Pa. C.S. §3751-3757. Respondents selected to submit a proposal will be asked to demonstrate a cost approach that will provide best-value to the City.

25. **Question:** Does the City desire innovative responses that can create additional savings for the city by combining operation and maintenance services with system upgrades?

Response: The exterior street lights are currently maintained by City forces. Per the Guaranteed Energy Savings Act, the City will not consider the “savings that result from reductions in the size of its work force if the reductions are related to or generated by outsourcing or using contract workers to perform tasks previously performed by employees of the [City].” 62 Pa. C.S. §3753(d).

26. **Question:** Will the City potentially adjust the RFP language based on RFQ responses and interviews, assuming a respondent is able to offer a better value to the City?

Response: The City has not released an RFP.

27. **Question:** In reference to Page 7, Section 3.1: Please clarify the statement that the City requests the respondent to provide the “Design of new LED street lighting...” Does this refer to designing new fixtures, retrofit kits, and/or LED boards? Or does it refer to selecting commercially available components for use within the City?

Response: The City owns various types of exterior lights. Depending on the type of exterior light, the phrase “Design of new LED street lighting...” might include designing new fixtures, retrofit kits and/or LED boards and/or it may include selecting commercially available components for use within the City. Respondents selected to submit a proposal will be scored, in part, on Respondent’s technical approach.

28. **Question:** Please clarify the requirements of the City’s desired Lighting Control System:

- a. Does the city desire individual and/or group control?
- b. What features/metrics does the city wish to monitor?
- c. Does the city desire real-time information on established metrics?
- d. Does the city require that the information gathered by the monitoring/control system directly integrate into an asset management (CMMS) system?
- e. Should control and management capabilities be accessed by the same interface?
- f. Should the system have the ability to automatically generate work order tickets?

Response: The answers to these questions are not necessary to prepare a response to this RFQ.

29. **Question:** As the City requests a verification of the exterior lighting inventory, does the City desire this information be converted/stored in an Asset Database? If so, should the asset database be accessible in real-time? Should this be through a CMMS interface?

Response: The answer to this question is not necessary to prepare a response to this RFQ.

30. **Question:** In reference to Page 8, Section 3.1, Guarantee/Monitoring Phase: Please clarify what is meant by “Provide guarantee of performance...” To what does “performance” refer? For example, does it refer to metered energy use and/or measured lighting levels?

Response: Per the Guaranteed Energy Savings Act, a “guaranteed energy savings contract shall include a written guarantee that savings will meet or exceed the cost of the energy conservation measures to be evaluated, recommended, designed, implemented or installed under the contract.” 62 Pa. C.S. §3754(b).

31. **Question:** In reference to Page 9, Attachment A-1, B: Does the city have a preferred manufacturer already? Has the city pre-approved any specific fixtures?

Response: No and no.

32. **Question:** Would the City be interested in an innovative approach to generate additional savings and reduce the overall contract length?

Response: The Respondent may not vary the method of procurement or deviate from the legal requirements set forth in the Guaranteed Energy Savings Act, 62 Pa. C.S. §3751-3757. Respondents selected to submit a proposal will be tasked with demonstrating a cost approach that will provide best-value to the City.

33. **Question:** If the respondent is able to provide new tools and technology that have been proven to drastically reduce maintenance costs, would the City consider savings related to maintenance cost savings?

Response: The exterior street lights are currently maintained by City forces. Per the Guaranteed Energy Savings Act, the City will not consider the “savings that result from reductions in the size of its work force if the reductions are related to or generated by outsourcing or using contract workers to perform tasks previously performed by employees of the [City].” 62 Pa. C.S. §3753(d).



VENDOR DIRECTORY
of
MBE/WBE/DBE CONTRACTORS
&
OTHER SMALL BUSINESSES

**Department of Building & Housing Development
Bureau of Economic Development
Rev. Dr. Martin Luther King, Jr. City Government Center
10 North Second Street, Suite 206
Harrisburg, PA USA 17101
T: (717) 255-6419
F: (717) 255-6421**

MBE, WBE, DBE CONTRACTORS & OTHER SMALL BUSINESSES
Listed with the Department of Building & Housing Development
&
Bureau of Economic Development

City of Harrisburg, PA

ACCOUNTING/AUDITING/FINANCIAL & TAX SERVICES

RTFS

4701 Devonshire Road, Suite 102/106
Harrisburg, PA 17109
(717) 540-8813 Fax (717) 540-1927

Accounting, Business, Financial & Tax Services

MBE

Corporation

Contact: Dr. Anil Rastogi, Ph.D., P.E.

ARCHITECTURAL SERVICES

Cohen Associates, Incorporated

2715 Dickinson Avenue
Camp Hill, PA 17011
(717) 233-3236 Fax (717) 233-3237

Architectural Services

DGS-UCP/WBE

Corporation

Contact: Ms. Deborah J. Cohen, R.A.

Land Logics Group, Inc.

25 South 34th Street
Camp Hill, PA 17011
(717) 730-0127 Fax (717) 730-4055

**Community and Land Use Planning, Urban Design and Landscape Architecture,
ADA Concrete Pedestrian Design**

DGS/DBE/WBE

Corporation

Contact: Ms. Sally B. Holbert, RLA

Stuart & Associates Architects, Incorporated

601 State Street
Lancaster, PA 17603
(717) 393-9903 Fax (717) 393-0498

Architectural Services

WBE

Partnership

Contact: Ms. Deborah Stuart, R.A.

Synterra, Ltd.

3020 Market Street, Suite 301
Philadelphia, PA 19104
(215) 243-0700 Fax (215) 243-0799

**Site Architecture, Planning, Development and Construction Surveying, Landscape
Architectural Design**

DGS-UCP/PHIL/MBE

Corporation

Contact: Mr. William Wilson, RLA

CONSTRUCTION SERVICES

AAA Professional Contractors

4701 Clarendon Street

Harrisburg, PA 17109

(717) 329-8888 Fax (717) 541-5271

All Types of General Rehabilitation; Roofing, Masonry, Decks, Drywall, Painting, Kitchen and Bath Additions and Floor Restoration Services

MBE

Proprietorship

Contact: Mr. James Alston

Allegheny Fabrication & Supplies, Incorporated d/b/a The Allegheny Group

208 Woodland Road

Pittsburgh, PA 15238

(412) 828-3320 or (412) 828-0805 Fax (412) 828-3325

Service Manufacturer; Supplier of Industrial Products and Office Furniture, Producer of Electromechanical Sub-Assembly Components

MBE/DBE/WBE

Corporation

Contact: Ms. Faye Obregon Ritter

A.P. Plumbing, Heating & HVAC

516 Emerald Street

Harrisburg, PA 17110

(717) 592-0501 - Cell

Plumbing, Heating and HVAC

MBE

Proprietorship

Contact: Mr. Austin Parsons

B J's Drywall & Services

2718 North 5th Street

Harrisburg, PA 17110

(717) 238-3324 Cell: (717) 602-5969

Drywall Demolition & Installation, Insulation & Painting

MBE

Proprietorship

Contact: Mr. Bobby Jones

Brown's Building Services, LLC

819 Green Street

Harrisburg, PA 17102

(717) 602-7031

HVAC Construction

DGS-UCP/MBE

Corporation

Contact Mr. James Brown

Carl Richardson "Painting Master"

625 South 23rd Street

Harrisburg, PA 17104

(717) 561-3783 (717) 461-5927 - Cell

Painting

MBE

Proprietorship

Contact: Mr. Carl Richardson

Central Penn Welding & Ironworks
P.O. Box 3709
Harrisburg, PA 17105
(717) 972-8765 Fax (717) 986-0302

DGS-UCP/DBE/DE/VA/MBE
Proprietorship
Contact: Mr. Bryant K. Jefferson

Certified Welding, Metal Fabrication, Ornamental Railings & Special Ironworks Designs

Construction Project Management Services, Inc.
707 Alexander Road, Suite 208
Princeton, NJ 08540
(609) 951-9401 (609) 209-9609 - Cell Fax (609) 951-9402

SDBE/MBE/DBE/SBA-8(a)
Corporation
Contact: Mr. Eugene Marsh

Construction Management Services

Dirty Dog Enterprises, LLC
1735 State Street
Harrisburg, PA 17103
(717) 232-4009 Fax (717) 238-4132

DGS-UCP/HUB-Zone/MBE
Corporation
Contact: Mr. Leland Nelson

Pre/Post Construction Clean-up, Junk Removal Residential/Business, Lot Clean-up, Recycling

Dr. Roof Roofing Company
2541 North 4th Street
Harrisburg, PA 17110-1908
(717) 232-4291 Fax (717) 909-3250
Roofing and Rehabilitation Services

MBE
Proprietorship
Contact: Mr. Dean M. Carter

Eagle Steel, Incorporated
20023 Hammond Road
Spring Run, PA 17262
(717) 349-7468 Fax (717) 349-2983

DGS/DBE/WBE
Corporation
Contact: Ms. Willa Allison

Installation of Reinforcing Steel; Concrete Construction

Ern's Construction
1005 S. 16th Street
P.O. Box 15031
Harrisburg, PA 17105-5031
(717) 379-4326 (717) 649-6080

MBE
Proprietorship
Contact: Mr. Ernest J. Smith

Rubber Roofing, Framing, Drywall, Demolition, Painting and Siding

G. M. Farmer Electrical Contractor, Incorporated
P.O. Box 7455
Steelton, PA 17113
(717) 939-8477 Fax (717) 986-2057
Electrical Contractor and Electrical Inspector

MBE
Corporation
Contact: Mr. Gerry Farmer

Goal Line Construction
2434 Jefferson Street – 1st Floor
Harrisburg, PA 17110
(717) 920-2373 (717) 443-5151 Fax (717) 920-2374
Construction Company Specializing in Drywall and Framing

DGS-UCP/MBE
Proprietorship
Contact: Mr. Dwight T. Henry

Gonzalez Drywall
15 Clover Lane
Mechanicsburg, PA 17050-3130
(717) 439-8642 Tel/Fax (717) 766-4472
Construction - Specifically Drywall Hanging and Drywall Finishing

MBE
Proprietorship
Contact: Mr. Ramon A. Gonzales

Gordon's Electric
2311 North Front Street, #1018
Harrisburg, PA 17110
(717) 829-7538
Master Electrical Contractor

DGS-UCP/MBE
Corporation
Contact Mr. Gordon Flood

Gunning Electrical Company
2404-A North Second Street
Harrisburg, PA 17110
(717) 829-6419
Master Electrical Contractor

MBE
Proprietorship
Contact Mr. Oscar Gunning

Hatcher's Flooring
240 Ridge Street
Steelton, PA 17113
(717) 939-7469 (717) 315-1669 – Cell

MBE
Proprietorship
Contact: Mr. James E. Hatcher, Jr.

Floor Covering, Carpet Sales and Installation, Self-Leveling Floors and Resilient Flooring

Hovan Jones, LLC
(d/b/a) Metals Your Way
601 Water Street
Temple, PA 19560
(610) 929-3663 Fax (610) 929-3766
Metal Retailer, Wholesaler Supplier

DGS-UCP/MBE
Corporation
Contact Mr. Damorow Jones

Jackson Enterprises
1735 State Street
Harrisburg, PA 17103
(717) 236-2643 (717) 554-1872 - Cell Fax (717) 238-9805

MBE
Proprietorship
Contact: Mr. Robert Jackson

**General Contractor; Carpentry, Caulking, Concrete, Demolition, Drywall, Excavation
Hauling, Insulation, Masonry, Painting and Roofing**

JEM Group, LLC
509 North Second Street
Harrisburg, PA 17101
(717) 238-7709 Fax: (717) 238-8150

MBE/DBE
Corporation
Contact Ms. Jessica Meyers

General Construction, Rehabilitation and Renovations

Jones Masonry Restoration Corporation
1370 Howard Street
Harrisburg, PA 17104
(717) 233-8323 1-888-785-0881 Fax (717) 233-8153

DGS-UCP/MBE
Corporation
Contact: Mr. Derek Jones

**Chemical Cleaning, Paint Stripping, Sandblasting, Masonry Repairs, Repainting,
Weatherproofing and Caulking**

JR & B Painting & Wallpaper, LLC
519 South Plum Street
Lancaster, PA 17602
(717) 989-4097 Fax (717) 399-3560

DGS-UCP/MBE
Corporation
Contact: Mr. Jonathan Rojas

Painting, Wallpapering Services, Caulking, Post Construction Clean-up; Power Washing

K & B Summers, Incorporated
40 Garden Spot Road, Suite 101
Ephrata, PA 17522
(717)733-3139 (717) 371-0791 – Cell Fax (717) 721-9863

DOT/DGS/WBE
Corporation
Contact: Ms. Rebecca E. Summers

Trucking

Kee-ta Quay Construction, Inc.
P.O. Box 388
Hustontown, PA 17229
(717) 987-3518 (717) 658-9788 Fax (717) 987-3385

MD/WV/ DBE/MBE/WBE
Corporation
Contact: Ms. Bobbi L. Clark

Highway and Miscellaneous Concrete Construction

Kemar, Incorporated
P.O. Box 7477
Steelton, PA 17113-7477
(717) 982-6713 Fax (717) 982-6714

MBE
Corporation
Contact: Mr. Kevin Marroquin

General Construction including Carpentry Work, Drywall Installation, Painting and Light Masonry Work

Lawson's Demolition
1025 Orange Street
Steelton, PA 17113
(717) 939-1797

MBE
Corporation
Contact Mr. John Lawson

Demolition Services

Lee Construction Company
2501 Paxton Street
Harrisburg, PA 17111
(717) 724-0293 Fax (717) 724-0294

MBE
Corporation
Contact Mr. Abu Jacques

General Construction and Lead Abatement

Lewis Electrical, LLC
P.O. Box 60686
Harrisburg, PA 17106
(717) 645-2148 Fax (717) 232-6331

MBE
Corporation
Contact: Mr. Gary F. Lewis

Master Electrical Contractor and HVAC Maintenance

Libby Window Treatments
127 North Main Street
Berrysburg, PA 17005
(717) 362-4386 Fax (717) 362-8091

WBE
Proprietorship
Contact: Ms. Deborah L. Libby

Sales and Installation of Window Treatments, Mini-Blinds, Vertical Blinds, Roller Shades, Pleated and Honeycomb Shades, Draperies and Drapery Hardware

Lugo's Home Improvements
4003 Ash Street
Harrisburg, PA 17109
(717) 236-6876 Cell (717) 576-2277 Fax (717) 236-6876

MBE
Proprietorship
Contact Mr. Robert Lugo

Building Renovations and Rehabilitation

M.F.P. Fire Protection Company, Incorporated
P.O. Box 72216
Thorndale, PA 19372
(267) 228-0623 Fax (610) 380-9967

DBE/DGS/MBE/WBE
Corporation
Contact: Ms. Vermell Macon

Installation, Design and Fabrication of Fire Sprinkler Systems and Supply Sales

Mariah Group, LLC
209 South 17th Street
Harrisburg, PA 17104
(717) 574-6301

Master Plumber

MBE
Corporation
Contact Mr. Keith Lawson

Mighty Oak Enterprises, LLC
1943 Rudy Street
Harrisburg, PA 17104
(717) 943-3126 Fax (717) 233-2130

Building Renovations and Lead Hazard Control and Supervision

DGS/MBE
Corporation
Contact: Mr. Gary I. Chisholm

Mussie Tilahun Trucking
1741 Roberts Valley Road
Harrisburg, PA 17110
(717) 525-7725 (717) 648-5292 - Cell Fax (717) 525-9109

Tri-Axle Dump Truck Service, Demolition, Salt Hauling, Snow Removal, Flagging and Lawn Mowing

DBE/DGS/MBE
Proprietorship
Contact: Mr. Mussie Tilahun

Pascual Navarro, Incorporated
117 North Cameron Street
Harrisburg, PA 17101
(717) 238-5580 Fax (717) 238-2352

General Construction, Rehabilitation and Lead Abatement

MBE
Corporation
Contact: Mr. Pascual Navarro

Philips Home Improvement
2008 Wood Hall Way
Dover, PA 17315
(717) 659-7680 (717) 659-7681 Fax (717) 467-5262

Home Improvements, Renovations and Construction, Carpentry, Drywall, Tiles, Doors, Windows, Decking; Painting

DGS/MBE
Corporation
Contact: Mr. Philips Joseph

Powell Steel Corporation
625 Baumgardner Road
Lancaster, PA 17603
(717) 464-2030 Fax (717) 464-1944

Steel Fabricator and Erector

NSDC/NAMC/SDBE/NY/NJ/MD/OH/DE/VA/DBE/MBE
Corporation
Contact: Mr. Stephen L. Powell

R. B. McClure Enterprises, Inc.
726 South 28th Street
Harrisburg, PA 17111
(717) 695-3299 (717) 370-3327 – Cell
Master Electrician

MBE
Corporation
Contact Mr. Rick McClure

RFC, Inc.
2600 Longstone Lane, Suite 206
Marriottsville, MD 21104
(410) 489-7599 Fax (410) 489-7847

MBE/DBE
Corporation
Contact: Mr. Olegario Ramirez

Master Wood Carpenter, Construction Management, Heavy Equipment Operator, Framing Contractor

Rojas Painting & Wallcovering, LLC
415 South School Lane
Lancaster, PA 17603
(717) 293-5797 (717) 989-4099 - Cell Fax (717) 293-5797

DGS-UCP/MBE
Corporation
Contact: Mr. Rosemberg Rojas

Painting, Wallpapering Services, Caulking, Post Construction Clean-up; Power Washing

Santo Santiago Construction, Inc.
1825 State Street
Harrisburg, PA 17103
(717) 943-8892 Fax (717) 540-1943

MBE
Corporation
Contact Mr. José Salazar

Construction Services, Drywall, Metal Framing, Ceramic Tiles, Masonry, Stone Masonry; Painting

SmartWires, Inc.
832 East Market Street, Rear
York, PA 17403
P.O. Box 28, York, PA 17405-0028
(717) 384-0264 Fax (717) 384-0282

DGS/MBE
Corporation
Contact Mr. Jermaine Cruz

Low Voltage Installations: Card Access, Security Systems, Home/Office Systems, Computer Networking; Fiber Optics

Specialist Roofing & Siding
401 Herr Street
Harrisburg, PA 17102
(717) 370-8247

MBE
Proprietorship
Contact: Mr. Elger Lemelle, Jr.

Roofing and Siding

TK Keystone Construction Company
5700 North 5th Street
Philadelphia, PA 19120
(215) 704-9629 Fax (484) 932-2762

General Contractor and All Areas of Real Estate Development

DBE/MBE/WBE
Corporation
Contact Ms. Thoa N. Vu

TLC Construction & Renovations
2335 Derry Street
Harrisburg, PA 17104
(717) 565-9343 Fax (717) 238-4132

Construction Services, Renovations and Remodeling

DGS-UCP/MBE
Proprietorship
Contact Mr. Tarik Casteel

The Art I Do
2004 North Street
Harrisburg, PA 17103
(717) 230-9548 (717) 554-8162 – Cell Fax (717) 230-9528

Painting; Interior/Exterior of Commercial and Residential

MBE
Proprietorship
Contact: Mr. Martin Alonzo Gross

Washington and Dowling General Contractors, Incorporated
361 South Warren Street
York, PA 17403
(717) 845-7417 (717) 845-5067 Fax (717) 843-1125

Fence Installation, All Forms of Concrete Work, Design/Installation of Curbs, Sidewalks, ADA Concrete Work, Siding, Remodeling and General Construction

MBE/DBE
Corporation
Contact: Mr. Ben Washington

Webb Enterprise Companies, LLC
3816 Griffin Lane
Harrisburg, PA 17110
(717) 623-1137

General Construction and Demolition

MBE
Corporation
Contact: Mr. Gregory Webb

Wilson's Plumbing, Heating and Renovations
4100 Green Court
Harrisburg, PA 17110
(717) 554-4928 – Cell Fax (717) 221-0496

Master Plumber

MBE
Proprietorship
Contact: Mr. Hubert A. Wilson

CONSULTANTS

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2226 Gettysburg Road
Camp Hill, PA 17011
(717) 303-0229 (717) 303-0850 Fax (717) 737-4934
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SBA/DWEB/GSA-70/MD/NJ
DE/VA/DGS/WBE
Corporation
Contact: Ms. Patricia M. Gingrich

Diana T. Myers & Associates, Incorporated
6 South Easton Road
Glenside, PA 19038
(215) 576-7970 Fax (215) 576-8650
Housing and Development Consultants

DGS/WBE
Corporation
Contact: Ms. Diana T. Myers

ePhase, Incorporated
P.O. Box 44
West Chester, PA 19381-0044
(610) 692-7007 Fax (610) 692-0721
Environmental Consulting and Phase I Environmental Assessments

WBE
Corporation
Contact: Ms. L. Sherrerd Steele

Exico, Incorporated
Exico Business Center, Centennial Building
241 Fourth Street
Pittsburgh, PA 15222
(412) 261-3073 Fax (412) 261-0626
Management Consultant

DGS-UCP/DBE/NY/LA/AL/MBE
Corporation
Contact: Mr. Eustace O. Oku

John J. Clark & Associates
16 Niagara Road
Pittsburgh, PA 15221
(412) 361-3200 Fax (412) 894-8735
Professional Services; Market Research, Data Collection, Planning and Implementation, Feasibility Studies, Land Use Analysis and Environmental Studies

MBE
Proprietorship
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Material Matters, Inc.
P.O. Box 224
820 North Hanover Street
Elizabethtown, PA 17022-0224
(717) 367-9697 (717) 324-3422 – Cell Fax (717) 367-0367
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DGS/MD/NC/OH/WBE
Corporation
Contact: Ms. Trudy Johnston

Mavickar Environmental Consultants
5925 Stevenson Avenue, Suite A
Harrisburg, PA 17112-1794
(717) 540-9925 Fax (717) 540-9926
Environmental Consulting

DGS-UCP/MBE/SBA-8(a)
Proprietorship
Contact: Dr. Hugh V. Archer, Ph.D., P.E.

Portfolio Associates, Inc.
510 Walnut Street, Suite 1411
Philadelphia, PA 19106
(215) 627-3660 Fax (215) 627-1944

DGS-UCP/NJ/DBE/MBE/WBE
Corporation
Contact: Ms. Beverly A. Harper

Management Consulting Firm Specializing in Public Relations, Advertising, Public Information and Education, Strategic Planning, Desktop Publishing and Graphic Arts, Civic Engagements/Market Research

The M.T. Johnson Group, LLC
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P.O. Box 5231
Harrisburg, PA 17110
(717) 652-3851 Fax (717) 652-3321

MBE
Corporation
Contact: Mr. Melvin T. Johnson

Contract Compliance and Management Consultant; Construction Consultant, Diversity Education, Bid Administration, Project Management

Vara, Incorporated
1145 Dry Powder Circle
Mechanicsburg, PA 17050
(717) 691-9336 Fax (717) 691-9262

WBE
Corporation
Contact: Ms. Laura Lacovara

Interior Design & Consulting, Home Furnishings

Young & Company, Inc.
1301 Derry Street, Suite 205
Harrisburg, PA 17104
(717) 234-2917 Fax (717) 234-2919

DGS-UCP/MBE
Corporation
Contact: Ms. Dellanor Young

Diversity Consulting, Business Development, Training, Contract Compliance

COURT REPORTING AND STENOGRAPHY

3SIS, Incorporated
t/d/b/a Geiger & Loria Reporting Service
2408 Park Drive, Suite B
Harrisburg, PA 17110
Toll Free 800-222-4577 or (717)541-1508 Fax: (717) 541-1509

WBE
Corporation
Contact: Ms. Robin Smith

Court Reporting and Stenography

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C & J Investigative Service, Incorporated
323 Lancaster Street
Steelton, PA 17113
(717) 554-2645 Fax (717) 939-2833
Investigative and Security Services

MBE
Corporation
Contact: Mr. Calvin L. Johnson, Sr.

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Red Tail Productions, LLC
P.O. Box 1522
Harrisburg, PA 17105-1522
(717) 232-8004 Fax (717) 232-2415

MBE/WBE
Corporation
Contact: Mr. Charles D. McGee

Multimedia Graphic Design and Digital Design for all Types of Marketing and Communications from Concept to Creation: Print, Website and Video Production (Including Brochures, Publications, Financial Reports, Interactive and all Types of Graphics, Interactive Websites, Photography, Television Commercials and Marketing Videos)

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Harrisburg, PA 17103
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MBE
Proprietorship
Contact: Mr. Don Shepherd

Pre-License Driving Classes, Professional Behind-the-Wheel Training, Learn to Drive – Drive To Learn Instruction (SM), Home & Office Pickups, Complete Professional Driving Instruction

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1693 Merchant Street
P.O. Box 440
Ambridge, PA 15003
(724) 624-1191 Fax (724) 266-9109

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Corporation
Contact: Mr. Ashok Gidwani

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Penn State Electrical/Mechanical Supply Company, Inc.
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Lancaster, PA 17603
(717) 299-2090 Fax (717) 299-2297

NMSDC/MBE/DBE
Corporation
Contact: Mr. Shiraz T. Sugarwala

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(717) 909-3873 (866) 492-2852 Fax: (717) 909-3894

A Full Line of Electrical and Mechanical Supplies and Fixtures, and Distribution Products

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Contact: Mr. Lenwood Jackson, Jr.

Engineering and Technical Assistance to Identify, Purchase and Install Industrial Equipment for Manufacturing of HVAC Projects, Process Improvement; Project and Construction Site Management

C.C. Johnson & Malhotra, P.C.
4660 Trindle Road, Suite 103
Camp Hill, PA 17011-5600
(717) 730-4160 Fax (717) 730-4170

DGS-UCP/MBE/DBE
Corporation
Contact: Mr. Sudarshan Kumar Malhotra, P.E.
or Mr. Charles Babcock, P.E.

Environmental, Hazardous Waste, Highways and Bridges, Land Development, "Green" Building Design, Surveying, Water and Wastewater Engineering

Chester Engineers, Inc.
1555 Coraopolis Heights Road
Moon Township, PA 15108
(412) 809-6600 Fax (412) 809-6006
Gaithersburg, MD Office:
704 Quince Orchard Road, Suite 310
Gaithersburg, MD 20878
(301) 840-1030 Fax (301) 948-9258

LAMBC/MSDC/GA/MD/TX/ALLEG/PHIA.PA/DBE/MBE
Corporation
Contact: Robert O. Agbede, P.E.
(Baltimore, MD Office: (410) 644-1953)

Provider of Engineering and Environmental Solutions; Civil Design Management, Facilities Design, Design/Build, Environmental/Air Management, Water Resources Management, Water/Wastewater Treatment, Science and Technology, Civil, Geotechnical and Construction Management and Applied Information Management Systems

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2 Executive Campus – Suite 300
Cherry Hill, NJ 08002-4102
(856) 663-4900 Fax (856) 663-8865

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Corporation
Contact: Mr. Philip Liu, P.E.

Consulting Engineers, Surveyors and Construction Management

Dawood Engineering, Incorporated
2020 Good Hope Road
Enola, PA 17025
(717) 732-8576 Fax (717) 732-8596

DGS-UCP/MD-DOT/VA/MBE/DBE
Corporation
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Harrisburg, PA 17112-1794
(717) 540-9925 Fax (717) 540-9926

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Proprietorship
Contact: Dr. Hugh V. Archer, Ph.D., P.E.

Environmental Consulting and Engineering Design

Multani Associates, Incorporated
955 Penn Avenue
Wyomissing, PA 19610
(610) 374-0821 Fax (610) 374-7071

MBE
Corporation
Contact: Mr. Arun Multani, P.E.

Consulting Structural Engineers

Navarro & Wright Consulting Engineers, Incorporated
151 Reno Avenue
New Cumberland, PA 17070
(717) 441-2216 Fax (717) 441-2218

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Corporation
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RTFS
4701 Devonshire Road, Suite 102/106
Harrisburg, PA 17109
(717) 540-8813 Fax (717) 540-1927

MBE
Corporation
Contact: Dr. Anil Rastogi, Ph.D., P.E.

Engineering Consultation & Management

Raudenbush Engineering, Incorporated
29 South Union Street
Middletown, PA 17057
(717) 944-0883 Fax (717) 944-0112

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Corporation
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Transportation Design**

Reinaman Engineering Group
332 Indian Creek Drive
Mechanicsburg, PA 17050
(717) 919-4954

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Proprietorship
Contact: Tania Jo Reinaman, P.E.

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Design, Surveying, Landscape Architecture**

Skelly and Loy, Inc.
449 Eisenhower Blvd., Suite 300
Harrisburg, PA 17111-2302
(717) 232-0593 Fax (717) 232-1799

MD/WBE
Corporation
Contact: Ms. Sandra Loy Bell

Engineering and Environmental Consultants

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LKB Services, Incorporated
714 Polecat Road
Landisburg, PA 17040
Phone/Fax (717) 789-3795
Equipment Rental

DGS/WBE
Corporation
Contact: Ms. Linda Bates

FOOD/RETAIL/WHOLESALE

Better Bowls, LLC
HCAR Building, 1214 Research Boulevard
Hummelstown, PA 17036
(717) 298-1257 Fax (717) 256-8502

MBE
Corporation
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**Manufacturer of Nutritious Dry Mixes of Gelatins and Puddings for Retail and Food Service
Distribution**

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Alternatives in Health Care Management, Incorporated
301 Market Street
New Cumberland, PA 17070
Mailing: P.O. Box 397, New Cumberland, PA 17070-0397
(717) 901-0366 (717) 319-3946 Fax (717) 901-9304

WBE
Corporation
Contact: Ms. Rebecca J. Chick

**Integrated Disability Management Vocational Rehabilitation Services, Occupational Health
Nurse Relief for Healthcare and Medical Legal Consulting**

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1701 North Front Street
Harrisburg, PA 17102
(717) 238-8366 (717) 991-1319 – Cell Fax (717) 238-8364

DGS-UCP/WBE
Corporation
Contact: Ms. Ruth Simons

Insurance and Financial Services, Retirement Planning, Business Planning, and Individual Planning

JANITORIAL

Anderson's Janitorial Services, Incorporated
2531 Barkley Lane
Harrisburg, PA 17104
(717) 558-0888 (717) 579-1221 Fax (717) 564-7194

MBE
Corporation
Contact: Mr. Charles A. Anderson, Jr.

Janitorial and Construction Cleaning Services, Bio-Hazard Remediation, Crime Scene Cleaning and Remediation Services

Central PA Cleaning Solutions
2031 Forster Street
Harrisburg, PA 17103
(717) 770-9732 Fax (717) 213-0589

MBE
Proprietorship
Contact: Ms. Ivelisse Class

Full Janitorial Services, Commercial, Industrial, Residential and Construction Clean-up

Falcon's Enterprise & Company
5137 Devonshire Road, Suite H
Harrisburg, PA 17110
(717) 260-0285 (717) 991-6680 – Cell Fax (717) 260-2385

MBE
Proprietorship
Contact: Mr. Garry Falcon

Complete Janitorial Services; Specializing in Stripping and Waxing Floors, Carpet Cleaning, Window Cleaning, Car Detailing and Daily Cleaning for Commercial, Residential and Industrial Properties

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1025 Orange Street
Steelton, PA 17113
(717) 939-1797 Fax (717) 986-0355

WBE
Proprietorship
Contact: Ms. Gloria Wooten-Lawson

Residential and Commercial Cleaning

Personal Touch Professional Cleaning Service, Inc.
1735 State Street
Harrisburg, PA 17103
(717) 234-6400 Fax (717) 238-4132

DGS/HUB-Zone/MBE
Proprietorship
Contact: Ms. Shariah Brown

Residential and Commercial Janitorial Services, Carpet Cleaning; Post Construction Clean-up

Riley Janitorial, Incorporated
99 South Cameron Street
Harrisburg, PA 17101
Mailing: P.O. Box 10471, Harrisburg, PA 17105
(717) 433-7898 – Cell Fax (717) 257-1361

WBE
Corporation
Contact: Ms. Alma L. Riley

Full Janitorial Services: Residential, Commercial, Industrial; Post Construction Clean-up

LANDSCAPING/LAWN CARE

Allegheny Tree Service
159 Beech Hill Road
Johnstown, PA 15904
(814) 535-5693

MBE
Proprietorship
Contact: Mr. Nick Santoyo

All Aspects of Tree Trimming, Tree Removal, Shrub and Bush Trimming and Removal for Commercial and Residential Clients

Lawn Jockey Lawn Maintenance
405 Heister Road
Harrisburg, PA 17110
(717) 319-6826 (717) 571-8228 - Cell Fax (717) 236-5255

DGS/MBE
Proprietorship
Contact: Mr. Stephon C. Johnson

PA Certified Commercial Pesticide Applicator; Lawn Maintenance, Lawn Manicuring, Edging, Trimming, Tan Barking, Spring/Fall Clean-up

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Harrisburg, PA 17112
(717) 540-0740 (717) 319-3032

DGS-UCP/MBE
Proprietorship
Contact: Mr. Eric M. Bostic

Lawn Care; Shrub and Tree Removal, Debris Clean-Up, Small Hauling and Snow Removal

Williams Landscaping of Oberlin
1032 Monroe Street
Oberlin, PA 17113
(717) 985-0638

DGS-UCP/MBE
Proprietorship
Contact: Mr. Steven C. Williams

Landscaping, Snow Removal and Janitorial

MAILING SERVICES

Dasher, Incorporated
1660 South Cameron Street
Harrisburg, PA 17104
(717) 234-3274 Fax (717) 234-6092

WBE
Corporation
Contact: Ms. Sharon Ryan

Complete Direct Marketing Services; Database Management, Complete Mail Processing-Machine & Specialty Hand Work & Delivery, Courier Service, Call Center, Document Imaging

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3315 Concord Road
York, PA 17402-9043
(717) 852-7171 Fax (717) 846-1443; (717) 718-8786

WBE
Corporation
Contact: Ms. Tina G. Rudisill

Full Service Marketing and Advertising Agency

PAPER PRODUCTS SUPPLIER

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(717) 291-0220 Fax (717) 299-3556

DGS-UCP/MBE
Corporation
Contact Mr. Robert O. Bailey

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825 South 26th Street
Harrisburg, PA 17111
(717) 564-9331 (717) 648-2282 – Cell Fax (717) 564-8320

DGS-UCP/MSDC/SDB/MD/MBE
Corporation
Contact: Mr. Larry T. Myers

Manufacturer of Pressure Sensitive Labels, Decals, Trophies, Specialty Printing Services, Contract Packaging and Assembly, Apparel, Silk Screening and Embroidery

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Lancaster, PA 17601-6702
(717) 399-3333 Fax (717) 394-3333

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Corporation
Mr. Michael Robinson

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Camp Hill, PA 17011
(717) 761-1814 Fax (717) 761-1942

WBE
Proprietorship
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Psychological Examination, Personal Screening, Psychotherapy, Custody, Life Coaching and Workshops

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Landex Management Corporation
801 International Drive, Suite 100
Linthicum, MD 21090
(410) 234-0111 Fax (410) 234-0902

WBE
Corporation
Contact: Ms. Judith S. Siegel

Residential Development and Property Management

STAFFING AGENCY/SERVICES

A Personnel Connection, LLC
724 South Cameron Street, Unit A
Harrisburg, PA 17104
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Full Service Staffing Agency

MBE
Corporation
Contact: Ms. Samara Gallatin-Scott

American Personnel Managers & Consultants, Inc.
2226 Gettysburg Road
Camp Hill, PA 17011
(717) 303-0850 (717) 303-0229 Fax (717) 737-4934

SBA/DWEB/GSA-70/MD/NJ
DE/VA/DGS/WBE
Corporation
Contact: Ms. Patricia M. Gingrich

Contract Staffing, Human Resource Management and Consulting

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120 South Street
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MBE
Corporation
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York, PA 17403
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Full Service Travel Agency

WBE
Corporation
Contact: Ms. Denise Zoutman

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**Department of Building & Housing Development
Bureau of Economic Development
Rev. Dr. Martin Luther King, Jr. City Government Center
10 North Second Street, Suite 206
Harrisburg, PA USA 17101
T: (717) 255-6419
F: (717) 255-6421
www.harrisburgpa.gov**

(Updated May 2013)